



# Salary Review 2018



The Grafton Haymes Salary Review is based on our team's extensive knowledge of the HR market. The figures have been compiled through conducting surveys with some of our clients as well as detailed conversations and interviews with HR professionals who have been, or are actively looking for an opportunity in the market. All information provided should be used as a guideline to base salaries within their respective industry sectors and geographical regions.

## Professional Services/Financial Services

HR Generalist/ER	London	South	Midlands	North
Head Of/Director	90k+	85k+	80k+	80k+
Manager/Business Partner	55k-80k	55k-75k	50k-70k	50k-70k
Advisor	40k-50k	38k-48k	35k-45k	35k-45k
Assistant	27k-35k	26k-32k	25k-32k	25k-32k

Recruitment	London	South	Midlands	North
Head Of/Director	80k+	75k+	70k+	70k+
Manager	55k-80k	50k-70k	50k-65k	50k-65k
Advisor	38k-48k	35k-45k	35k-45k	35k-45k
Assistant	25k-30k	25k-30k	24k-30k	24k-30k

Learning & Development	London	South	Midlands	North
Head Of/Director	75k+	75k+	70k+	70k+
Manager	58k-70k	55k-70k	50k-65k	50k-65k
Advisor	36k-45k	35k-45k	32k-40k	32k-40k
Assistant	25k-32k	25k-32k	24k-30k	24k-30k

Reward	London	South	Midlands	North
Head Of/Director	80k+	80k+	70k+	70k+
Manager	55k-80k	55k-80k	50k-70k	50k-70k
Advisor	38k-48k	36k-48k	35k-45k	35k-45k
Assistant	28k-35k	28k-35k	26k-32k	26k-32k

OD/Change	London	South	Midlands	North
Head Of/Director	80k+	80k+	75k+	75k+
Manager	55k-75k	55k-75k	55k-75k	55k-75k

Graduate Recruitment	London	South	Midlands	North
Head Of/Director	70k+	70k+	65k+	65k+
Manager	55k-65k	55k-65k	50k-60k	50k-60k
Advisor	35k-45k	35k-40k	32k-40k	32k-40k
Assistant	28k-34k	26k-34k	25k-32k	25k-32k

## Industry & Commerce

<b>HR Generalist/ER</b>	<b>London</b>	<b>South</b>	<b>Midlands</b>	<b>North</b>
Head Of/Director	85k+	75k+	70k+	70k+
Manager/Business Partner	50k-75k	50k-70k	48k-60k	48k-60k
Advisor	35k-45k	35k-45k	32k-40k	32k-40k
Assistant	25k-32k	25k-32k	24k-30k	24k-30k

  

<b>Recruitment</b>	<b>London</b>	<b>South</b>	<b>Midlands</b>	<b>North</b>
Head Of/Director	75k+	75k+	65k+	65k+
Manager	50k-75k	50k-70k	50k-65k	50k-65k
Advisor	35k-45k	35k-45k	32k-42k	32k-42k
Assistant	24k-30k	24k-30k	23k-28k	23k-28k

  

<b>Learning &amp; Development</b>	<b>London</b>	<b>South</b>	<b>Midlands</b>	<b>North</b>
Head Of/Director	70k+	70k+	65k+	65k+
Manager	55k-70k	50k-70k	50k-65k	50k-65k
Advisor	35k-45k	35k-45k	32k-40k	32k-40k
Assistant	25k-32k	25k-32k	24k-30k	24k-30k

  

<b>Reward</b>	<b>London</b>	<b>South</b>	<b>Midlands</b>	<b>North</b>
Head Of/Director	75k+	75k+	70k+	70k+
Manager	55k-70k	55k-70k	50k-65k	50k-65k
Advisor	35k-45k	35k-45k	32k-40k	32k-40k
Assistant	26k-35k	26k-35k	25k-32k	25k-32k

  

<b>OD/Change</b>	<b>London</b>	<b>South</b>	<b>Midlands</b>	<b>North</b>
Head Of/Director	80k+	75k+	75k+	75k+
Manager	55k-75k	55k-75k	55k-75k	55k-75k

  

<b>Graduate Recruitment</b>	<b>London</b>	<b>South</b>	<b>Midlands</b>	<b>North</b>
Head Of/Director	70k+	70k+	65k+	65k+
Manager	50k-65k	50k-60k	50k-55k	50k-55k
Advisor	33k-40k	33k-40k	30k-35k	30k-35k
Assistant	24k-30k	24k-30k	23k-28k	23k-28k

## Public Sector/Not for Profit

<b>HR Generalist/ER</b>	<b>London</b>	<b>South</b>	<b>Midlands</b>	<b>North</b>
Head Of/Director	75k+	75k+	70k+	70k+
Manager/Business Partner	50k-65k	50k-65k	50k-60k	50k-60k
Advisor	30k-40k	28k-38k	26k-36k	26k-36k
Assistant	25k-30k	23k-28k	23k-27k	23k-27k

<b>Recruitment</b>	<b>London</b>	<b>South</b>	<b>Midlands</b>	<b>North</b>
Head Of/Director	70k+	65k+	60k+	60k+
Manager	48k-60k	48k-60k	45k-55k	45k-55k
Advisor	28k-38k	28k-38k	26k-35k	26k-35k
Assistant	23k-28k	23k-28k	22k-27k	22k-27k

<b>Learning &amp; Development</b>	<b>London</b>	<b>South</b>	<b>Midlands</b>	<b>North</b>
Head Of/Director	70k+	65k+	60k+	60k+
Manager	50k-65k	50k-65k	48k-60k	48k-60k
Advisor	32k-40k	30k-40k	28k-37k	28k-37k
Assistant	23k-28k	23k-28k	21k-27k	21k-27k

<b>Reward</b>	<b>London</b>	<b>South</b>	<b>Midlands</b>	<b>North</b>
Head Of/Director	70k+	68k+	65k+	65k+
Manager	50k-65k	50k-65k	48k-60k	48k-60k
Advisor	33k-45k	32k-42k	30k-40k	30k-40k
Assistant	25k-30k	25k-30k	23k-28k	23k-28k

<b>OD/Change</b>	<b>London</b>	<b>South</b>	<b>Midlands</b>	<b>North</b>
Head Of/Director	75k+	75k+	70k+	70k+
Manager	55k-75k	55k-75k	50k-75k	50k-75k

For any further information or assistance please do not hesitate to contact the team at Grafton Haymes on 020 7199 7500 or at [contact@graftonhaymes.co.uk](mailto:contact@graftonhaymes.co.uk)